

Subject :Pre bid meeting and response to queries

A Pre bid meeting was held for the project of **development, operation and maintenance of Radiology imaging diagnostic centers in selected District Hospitals of Haryana on PPP mode** on 03.06.2015.

After the discussion on the queries, the committee has decided to release the following corrigendum/addendum:

S. No	Query from	Query	Response of Committee
1.	Mr. Ankur Kapoor Wipro GE	Changes in Technical Specification	To be answered by 26.06.2015
2.	Mr Navneet Saxena AJA Radiologist	Machine Specification- The Technical Specification of MRI and CT is very High	Answered as above
3.		Clause 1.2.4 “Bid Security 10 lakh for MRI and CT together, 6 lakh for MRI and 5 lakh for CT” should be decreased	Agreed Clause 1.2.4 now modified as “Bid security is Rs 6 lakh for MRI & CT, 4 Lakh for MRI and 2.5 Lakh for CT”
4.		Clause 3.5.6 Performance Security – 40 lakh for MRI & CT together 30 Lakh for MRI and 20 Lakh for CT	Agreed Clause 3.5.6 now read as “Performance security is Rs 30 Lakhs for MRI & CT, 20 Lakhs for MRI and 15 Lakh for CT”
5.		Clause 2.2.4 Eligibility of Bidder- The previous consortium members of successful bidder, whether they are a company or an individual who are already installing MRI and CT Machine in different District Hospitals/Medical Colleges under PPP. They should be considered as lead consortium member for this new PPP Project.	Agreed To ensure maximum response to the project clause 2.2.4 I.A.ii. now to be read as: “ ii.a. Owned, Operated & Maintained a radiology imaging diagnostics facilities in India having the following minimum diagnostic

			<p>equipments (depending upon the service he wish to bid for):</p> <ul style="list-style-type: none"> • Spiral CT or higher – minimum 1 machine • MRI- 0.3 tesla or higher – Minimum 1 machine <p>The bidder has to attach a certificate to support the same (Annexure- I C)</p> <p>The clause of MRI shall be relaxed for a 100 bedded or more hospital, which owns, operate and maintains a CT scan within the hospital.</p> <p>ii.b. The selected concessionaire of Phase - 1 of PPP project which Owns & Maintains a radiology imaging diagnostics facility on PPP mode in the state of Haryana.</p>
6.		<p>Clause 2.1.13 The MRI and CT rate linked to increase in CGHS rate</p>	<p>Agreed now to be read as “The MRI and CT rate are linked to increase in CGHS rate. As ad when CGHS rates are increased, the rates of the radiological center shall be increased after incorporating the %age discount or premium as quoted by the selected concessionaire”.</p>
7.		<p>Premises rent- 10% of total work</p>	<p>The provision of 10% free</p>

		is charged as premises rent	cases has already been removed in the RFP document. However the reimbursement of the free cases shall be on a different set of rates, as mentioned in the addendum.
8.		Project Advance- No provision for advance is given by the Haryana Govt	Not Agreed
9.	Dr Vineet Gupta	Technical Specification are to High for DH. It would be better to reduce the specs for Private companies to make project viable	Answered as above.
10.		Time frame to Payback that has been set for a waiting period of two month. It could be shortened to one month.	Not Agreed
11.		Role of Tele radiology in MRI project	Tele radiology is only allowed for CT. Wherever MRI is installed sitting radiologist is required
12.		If radiologist is posted in MRI centre he will work upto 5 pm there should be clear instruction after 5 pm in emergency cases.	In case of post working hours tele-radiology can be done for preliminary reporting but final reporting has to be done by sitting radiologist during the working hours.
13.	VK Healthcare and Medical Institute	Clause 1.1.8 In circumstances when the District Hospital is not able to make the payment within 120 days. DGHS should reimburse the concessionaire so that services to the needy patient are not affected and project continues in the good spirit of partnership.	District Hospitals of Haryana have adequate budget under different heads of SKS account. Therefore there is very less chance of delay in payments due to shortage of budget. There is also provision penal charge of SBI Base rate+2%

			interest case of delay after 60 days in payment process as per laid down guideline
14.	Mr Ankur Kapoor Wipro GE	High net worth route. The turnover of the concessionaire should be INR 30 crore Request you to kindly remove the clause or reduced this values few concessionaire being located in tier III or IV towns might not have INR 30 crore as their turn over.	Agreed now to be read as “Minimum net worth route is 20 crore and above”

The revised bidding schedule is as follows:

Event Description	New Date
Bid Due date	Upto 12.00 noon on 03.08.2015
Opening of technical Bids	2.30 p.m. on 03/08/2015
Opening of Financial Bids of Technically Qualified Bidders	12.00 Noon on 20.08.2015
Letter of Award (LOA)	Within 1 month of opening of Financial bid
Validity of Bids	180 days from bid due date
Signing of Concession Agreement	Within 60 days from Letter of Award

The committee also decided to incorporate the following addendum into the RFP “ for the free cases, as marked by Civil Surgeon, PMO/MS of the hospital, the payment shall be reimbursed to the concessionaire by the District Hospital authorities out of the District Hospital User Fees fund. The payment shall be made as per following:

- i. For MRI Scan (any Region) – Rs 1300

ii. For CT Scan(any scan) – Rs 500

In case any extra films are utilized or a non ionic contrast is used then the payment shall be made as per the laid down criteria for paid patients

Sd/-

Director General Health Services, Haryana